## Message Text

## CONFIDENTIAL

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**ACTION NEA-12** 

INFO OCT-01 AF-10 EUR-25 ISO-00 AEC-11 AID-20 CEA-02

CIAE-00 CIEP-02 COME-00 DODE-00 EB-11 FEA-02 FPC-01

H-03 INR-10 INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07

RSC-01 SAM-01 SCI-06 SPC-03 SS-20 STR-08 TRSE-00

PA-04 USIA-15 PRS-01 DRC-01 /196 W  $\,$ 

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R 191637Z MAR 74
FM AMEMBASSY LONDON
TO SECSTATE WASHDC 8831
INFO AMEMBASSY BEIRUT
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY PARIS
AMEMBASSOLTEHRAN

CONFIDENTIAL LONDON 03450

E.O. 11652: GDS TAGS: ENRG, UK

AMEMBASSY TRIPOLI

SUBJECT: IRAQ PARTICIPATION NEGOTIATIONS

## BEIRUT PASS BAGHDAD

1. ENSOR (MOBIL) TELLS US TEAM COMPOSED OF REPRESENTATIVES OF ALL BASRA PETROLEUM SHARE HOLDERS WILL FLY TO BAGHDAD MARCH 23 TO BEGIN NEGOTIATIONS WITH IRAQIS NEXT DAY ON NEW STYLE PARTICIPATION ARRANGEMENTS. TEAM WILL BE PREPARED TO WIND UP CONVERSATIONS ON NATIONALIZATION AND RESOLVE NUMBER OF OUTSTANDING ISSUES THAT HAVE ARISEN OVER PAST YEAR. MILLER (SHELL) AS REPRESENTATIVE OF "SEMI-NATIONALIZED" COMPANY WITH INTEREST BOTH IN WRAPUP OF PAST AND IN PROSPECTIVE ARRANGEMENT WILL SERVE AS TEAM SPOKESMAN.

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2. ENSOR REPORTS THAT IRAQIS HAD BEEN RATHER RELAXED
ABOUT PURSUING NEGOTIATIONS UNTIL LAST WEEK WHEN THEY
INTIMATED IT WAS TIME FOR COMPANIES TO MAKE PROGRESS.
INDUSTRY REPRESENTATIVES ARE NOT PLANNING TO PUBLICIZE
VISIT BUT DO NOT KNOW IRAQIS INTENTIONS ON THIS POINT.
SOHM

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NNN

## Message Attributes

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**Current Classification: UNCLASSIFIED** 

Concepts: NATIONALIZATION, NEGOTIATIONS, BUSINESS FIRMS

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Disposition Authority: GolinoFR
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974L ONDON03450

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Review Comment: n/a Review Content Flags: Review Date: 24 APR 2002

**Review Event:** 

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**Review Markings:** 

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: IRAQ PARTICIPATION NEGOTIATIONS BEIRUT PASS BAGHDAD

TAGS: ENRG, UK, IR, US, MOBIL, SHELL, (ENSOR), (MILLE)

To: STATE

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005